

EngineeringAdvantage™ Program

A large, rolled-up blueprint is the central focus of the background. It is unrolled from the left, showing architectural drawings. The word "PLAN" is clearly visible on the unrolled section. Other faint text includes "Place Georgia" and "finished 88".

# Introduction to the: EngineeringAdvantage™ Program



## Mission Statement

# EngineeringAdvantage™

- Support consultants with accessible, responsive and industry experienced professionals
- Assist the fire protection engineering community with access to the latest trends, products and tools
- Team with consulting engineers to address the most challenging needs of their clients

# Consulting Business Development Overview of Proposed Activities



## ■ Dedicated and Experienced Management Team

Each EngineeringAdvantage™ partner has a dedicated national representative focused on meeting your needs. This representative ensures that you receive consistent communications and there is continuity down our local office network. In this manner, EngineeringAdvantage™ ensures your needs are met from the global to the local level.



## ■ Educational Presentations

Siemens' educational program helps you attain the perfect balance between theory and practice. Stay on top of the latest technologies, gain from our experience in real world applications, share updates on the latest codes and trends, design cost effective code conscious solutions. These educational sessions are provided in various subjects throughout the year. Certificates will be issued for each session, for use in applying CEU credits.



## ■ New Product Technologies

EngineeringAdvantage™ will ensure your team is regularly updated with the latest product data sheets, product CDs, product bulletins and announcements. EngineeringAdvantage™ lunch and learns, also provide your team with the necessary knowledge to apply existing and new product technologies.



# Consulting Business Development Overview of Proposed Activities Continued



- **EngineeringAdvantage Tool Kit**

Our fire consulting engineering partners receive the EngineeringAdvantage™ tool kit that will change with the needs of the engineering community. This tool kit allows your engineering team to refer to one central point for all the materials and tools provided.



- **Application and Specification Tools**

The SpecWriter™ tool provides an easy way to create functional specifications to meet the needs of your specific project or performance based solution. This windows based tool allows anyone to easily create the custom specs quickly.



## EngineeringAdvantage™ Certificate Program

### ▪ **Upcoming Sessions:**

- Networking Concepts for Fire Alarm
- Detection Technologies
- Clean Agent Suppression
- Smart System Design
- Smoke Control
- Emergency Communications Systems
- Codes & Trends
- Industry Innovations

**SIEMENS**

EngineeringAdvantage™ Program

**Thank You**